

### **RATING RATIONALE**

23 Sep 2025

# **Transcorp International Ltd**

Brickwork Ratings reaffirms and withdraws the rating for the bank loan facility of Rs.10.00 Crores and reaffirms the rating of Fixed Deposit of Rs 0.37 Crores of Transcorp International Ltd.

#### **Particulars:**

	Amount Rs. Cr.		Tenure	Rating^		
Facilities/Instruments**	Previous	Present		Previous (12 Sep 2025)	Present	
Fund-Based - Short Term Revolving Loan (STRL)	10.00	10.00		BWR BB/Stable Downgraded	BWR BB/ Stable Reaffirmed and Withdrawn	
Non-Fund-Based - Bank Guarantee (BG)	0.00	0.00	Long Term	Withdrawn	-	
Fixed Deposits (FDs) Issue	0.37	0.37		BWR BB/ Stable Downgraded	BWR BB/ Stable Reaffirmed	
Total	10.37	10.37	Rupees Ten Crores Thirty Seven Lakhs Only			

<sup>^</sup>Please refer to BWR website www.brickworkratings.com/ for the definition of the ratings

#### RATING ACTION / OUTLOOK: REAFFIRMATION AND WITHDRAWAL

Brickwork Ratings (BWR) reaffirms and withdraws the rating for the bank loan facility of Rs 10.00 Crores, of Transcorp International Ltd. BWR has reaffirmed the rating of Fixed Deposit of Rs 0.37 Crores (Outstanding as of 31 July 2025), of Transcorp International Ltd.

BWR had reviewed the rating on 12 Sep 2025. The Company requested for the Withdrawal of the Rating of the bank loan facilities and shared the No Objection Certificate from the lender, confirming its no objection for the withdrawal of rating of their bank loan facilities of Rs. 10.00 Crores. The Bank loan facilities are outstanding, and there are no further updates since the last review of 12 Sep 2025, thereby BWR has reaffirmed and withdrawn the rating of BWR BB/ Stable for the Bank loan facilities of Rs. 10 Crores of the Company, in line with regulatory guidelines and BWR Rating Withdrawal Policy.

BWR has reaffirmed the rating for Fixed Deposits of Rs 0.37 Crores outstanding as of 31 July 2025, based on the latest published rating rationale of 12 Sep 2025, and no further updates.

<sup>\*\*</sup>Details of Facilities/Instruments rated are captured as Annexure 1 & II



### KEY COVENANTS OF THE INSTRUMENT/FACILITY RATED:

The key covenants are as per the standard terms and conditions as stipulated in the sanction letter of the rated facilities.

# **Key Rating Drivers**

# **Credit Strengths-:**

**Experienced promoters and management team, and an established track record of the company:** Transcorp International Limited is run by a professional management team with all the directors having significant experience in the financial services sector. The Managing Director of the company has expertise in money changing and remittance business. The directors have also hired qualified professionals to manage different aspects of their operations. The board also includes an adequate number of independent directors to manage corporate governance.

**Comfortable solvency parameters**: The company has a comfortable capital structure as marked by an adequate gearing level, as overall Gearing continued to be less than 1x as on 31 March 2025.

**Minimal dependence on external debt amid prudent working capital management:** The company has reduced its debt from its lenders. Long-term borrowings declined to Rs 0.05 Crores as of FY25, as compared to FY24 (Rs 1.43 Crores). The Net Cash Accruals have increased to Rs 4.73 Crores as compared to Rs 2.59 Crores in FY24 due to improvement in PAT and efficient working capital management in FY25.

#### **Credit Risks-:**

**Exposure to Foreign Exchange Market Risk and average credit risk**: The company has exposure to foreign exchange and any wide fluctuations in foreign exchange rates can have an adverse effect on the performance of the company. Further, the increase in competition, reduction in profit margins, and change in government policies may affect the operation of the company. The Company's revenue from sale of foreign currency increased from Rs 4.57 Crs in Q4FY25 to Rs 4.53 Crs in Q1FY26, and revenue from sale of travellers' cheques and cards grew from Rs 37.16 Crs in Q4FY25 to Rs.. 48.71 Crs in Q1FY26. Though the company ensures adequate mitigating measures, the segment remains exposed to foreign exchange market risk.

**Dependency on subsidiaries for supporting Profits after Tax**: In FY25, the company's profitability was significantly supported by dividend income from its subsidiaries, which played a key role in strengthening its bottom line. However, going forward, the company is expected to shift its focus toward strengthening its core revenue streams. As a result, the reliance on dividend income from subsidiaries is projected to decline, reflecting the company's strategic emphasis on sustainable, organic growth in its core business operations. There was a decline in operating revenue and operating profits of the company during FY25 over FY24, due to the company's alignment of business model in line with the evolving regulatory guidelines. The Company's profitability continues to be driven by other income and its dependence on its investments in the group concern. The Company had renewed its Authorised Dealers - II licence recently, and expects the business growth to accelerate in the near to medium term and thereby support its



income and profitability growth from core operations, with less dependence on its income from its investments. BWR considers it as a key rating monitorable.

**Prolongation on the outcome of the SCN issue remains monitorable:** The Company was issued the SCN in April 2022, for the transactions of 2018 and the company had subsequently closed down those businesses. At present the company continues with its business operations under AD-II licence and PPI segments, under the regulatory framework. BWR notes that the company is adapting with the regulatory guidelines, in terms of changing its model with reduced levels of bulk sales, as well as obtaining renewal of AD-II licence from the regulator. The prolonged outcome of the court orders on the SCN and the underlying quantum involved remains to be a key rating monitorable

# **ANALYTICAL APPROACH - Standalone**

For arriving at its ratings, BWR has considered the standalone financial profile of Transcorp International Ltd and has applied its rating methodology as detailed in the Rating Criteria below (hyperlinks provided at the end of this rationale).

#### **RATING SENSITIVITIES**

#### **Positive:**

- Favourable judgment from the court order on the Company pertaining to the SCN issue.
- Sustained increase in revenue of over 20% from the current levels along with improvement in operating and net profitability from its core operations, with less dependence on the income and profitability from investments in subsidiaries.
- Efficient working capital management leading to low to nil reliance on external debt and hence sustenance of a robust financial risk profile and liquidity

### Negative:

- Unfavorable judgment from the court order on the Company pertaining to the SCN issue.
- Decline in cash accruals on account of decline in revenues by more than 10% over present levels from the fee-based nature of the substantial business,
- Further degradation in operating revenue and operating margins/Financial risk profile of the company.

# **LIQUIDITY POSITION - ADEQUATE**

The company's liquidity position for FY25 is assessed as adequate, supported by net cash accruals of Rs 4.73 crore against Current Portion Of Long Term debt (CPLTD) of Rs 1.36 crore and an improved DSCR of 1.73x as of 31 March 2025. Although the current ratio remained modest at 0.83x as of 31 March 2025, it showed improvement from the previous year. Cash and bank balances, including encumbered deposits, rose to Rs 58 crore in FY25, comfortably covering short-term borrowings of Rs 20.69 crores and outside obligations of Rs 11.41 crores. As of June 30, 2025, liquidity remained adequate with Rs 14.18 crores available to meet upcoming repayment obligations, while the rated Fixed Deposits outstanding stood at Rs 0.37 crores, maturing in December 2025.



# **COMPANY PROFILE**

Transcorp International Ltd (Transcorp) was incorporated on 20 December 1994, having its head office at Moti Doongri Road, Jaipur, Rajasthan. The company is listed on the Bombay Stock Exchange (BSE). The company started as a Full Fledged Money Changer (FFMC) and subsequently received an Authorized Dealer -II (AD-II) license from RBI. Transcorp now undertakes money transfer activities as a sub-agent of Ebix Money Services Pvt Ltd (EMSPL).

The company presently operates in money changing, outward remittances and prepaid instruments by way of prepaid cards and wallets. The company is also a Business Correspondent for SBI and a corporate agent for Bajaj Allianz General Insurance. Transcorp offers various services, including Prepaid cards and wallets in association with RUPAY and Yes Bank, traveler's cheque in association with AMEX, Forex travel cards in association with Axis Bank, ICICI Bank etc., and domestic money transfer. Transcorp is also a National Business Correspondent of SBI, which essentially means that it can act as an extension to the SBI official branch, providing a slew of services on behalf of the bank like collection of various deposits as well as processing and disbursement of loans.

#### **KEY FINANCIAL INDICATORS – Standalone**

Key Parameters	Units	FY 24 Audited	FY 25 Audited	Q1FY26 unaudited & reviewed
Revenue from Operations	In Crs	2137.85	1425.29	228.17
EBITDA*	In Crs	0.65	0.52	1.16
PAT	In Crs	0.55	3.09	0.65
Tangible Net Worth	In Crs	50.56	52.32	Not Available
Total Debt/Tangible Net Worth	%	0.33	0.40	Not available
Current ratio	%	0.74	0.83	Not Available

<sup>\*</sup>excludes the dividend income received from investments in its subsidiaries

# NON-COOPERATION WITH PREVIOUS RATING AGENCY IF ANY:

No non-cooperation rating with other Credit Rating Agencies.



# RATING HISTORY FOR THE PREVIOUS THREE YEARS [including withdrawal and suspended]

S		Current Rating (23 Sep 2025)		Rating History				
·N	Facilities	Туре	Amou nt (Rs in Cr)	Rating	2025 12 Sep 2025	2024 13 Sep 2024	2023 15 Sep 2023	2023 19 May 2023
1	Fund-Based - Short Term Revolving Loan (STRL)		10.00	BWR BB/ Stable Reaffirmed and Withdrawn	BWR BB/ Stable Downgraded	BWR BB+/Stable Assignment	-	-
2	Non-Fund Based Bank Guarantee (BG)	Long Term	0.00	-	Withdrawn	BWR BB+/Stable Downgraded (0.50 Crores)	BWR BBB-/ Rating Watch with Negative Implications removal from Issuer Not Cooperating* category/ Upgrade (Rs 0.50 Crores)	BWR BB+/Issuer Not Cooperating** /Downgrade; Rating Watch with Negative Implications (Rs 0.50 Crores)
3	Fixed Deposits (FDs) Issue	Long Term	0.37	BWR BB/ Stable Reaffirm ed	BWR BB/ Stable Downgraded	BWR BB+/Stable Downgraded (Rs 1.70 Crores)	BWR BBB-/ Rating Watch with Negative Implications removal from Issuer Not Cooperating* category/ Upgrade (Rs. 3.43 Crores)	BWR BB+/Issuer Not Cooperating** /Downgrade; Rating Watch with Negative Implications (Rs 12 Crores)
4	Fund-Based (Cash Credit)	Long Term	0.00	-	-	Withdrawn	BWR BBB-/ Rating Watch with Negative Implications removal from Issuer Not Cooperating* category/ Upgrade (Rs 4.50 Crores)	BWR BB+/Issuer Not Cooperating** /Downgrade; Rating Watch with Negative Implications (Rs 13.9 Crores)

<sup>\*</sup>Issuer did not cooperate; based on best available information

# **COMPLEXITY LEVELS OF THE INSTRUMENTS: Simple**

For more information, visit www.brickworkratings.com/download/ComplexityLevels.pdf



# Hyperlink/Reference to applicable Criteria:

- General Criteria
- Approach to Financial Ratios
- Service Sector
- **BWR Rating Withdrawal Policy**

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# **Transcorp International Limited**

# ANNEXURE I Details of Long-term Bank Loan Facilities rated by BWR

Name of The Bank	Facilities	Long Term (Rs in Crs)	Short Term (Rs in Crs)	Total (Rs in Crs)	Complexity of the Instrument
Bajaj Finance Limited	Short Term Revolving Loan (STRL)	10.00	-	10.00	Simple
HDFC Bank	Bank Guarantee	0.00	-	0.00	Simple
Total		10.00	-	10.00	

For more information, visit www.brickworkratings.com/download/ComplexityLevels.pdf

# ANNEXURE II Details of NCDs rated by BWR

Instrument	Issue Date	Amount Outstanding (Rs. Crs)	Coupon Rate	Maturity Date	ISIN Particulars	Complexity
Fixed Deposit	As per individual instruments	0.37	As per individual instruments	As per individual instruments	Not Available	Simple
Total		0.37				

For more information, visit www.brickworkratings.com/download/ComplexityLevels.pdf



#### **ANNEXURE-III**

#### Extent of consolidation:

Name of Entity	% ownership	Extent of consolidation	Rationale for consolidation	
NA	NA	NA	NA	

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